

Q2 2025

Full House

Why firms are juggling more, and selling selectively

MARKET UPDATE

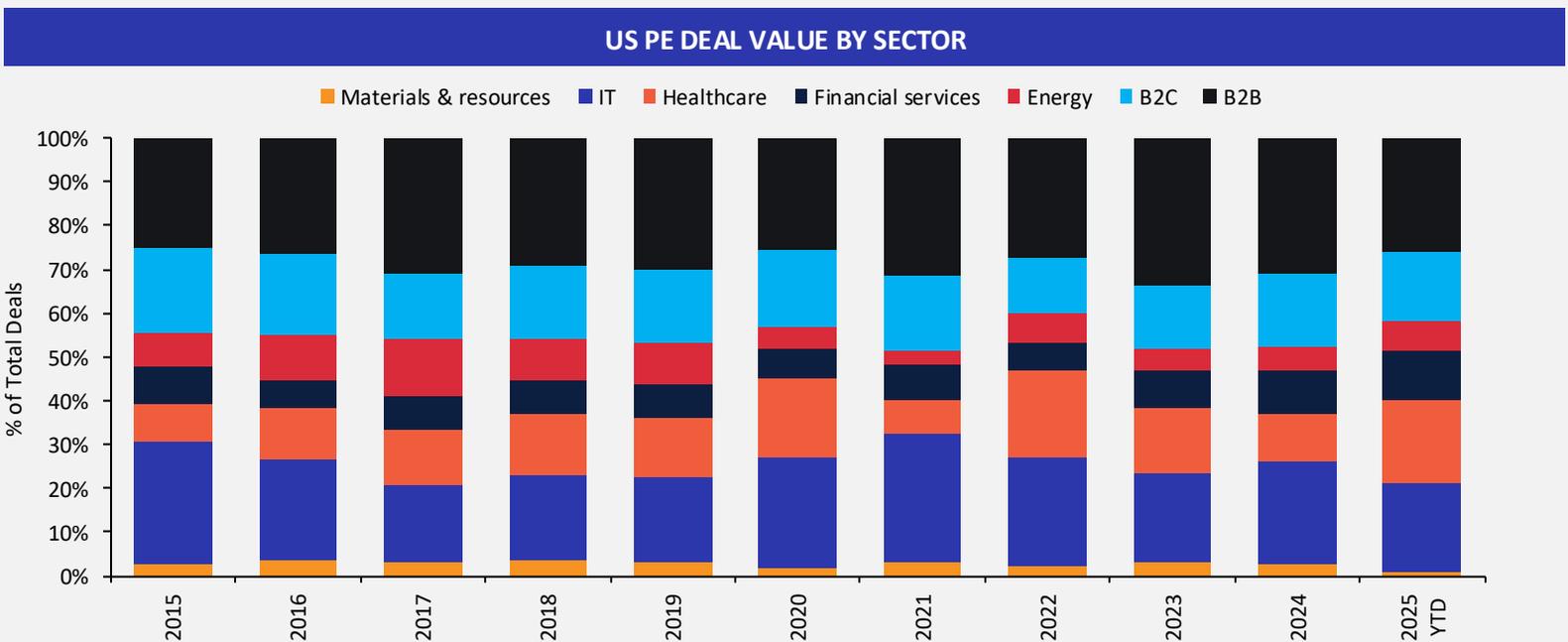
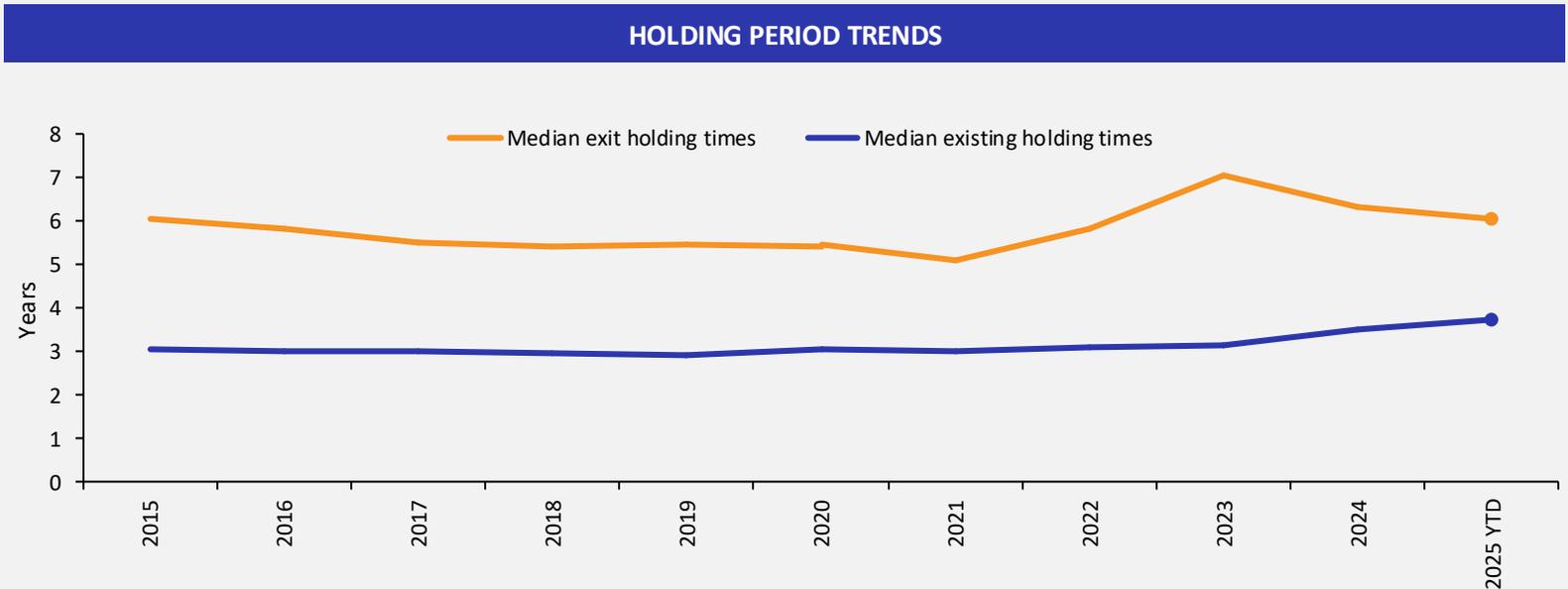
Why firms are juggling more, and selling selectively

M&A Analysis

Longer hold periods are reshaping private equity portfolios. As exits slow, companies are staying in funds well past their expected hold periods. The result is a ballooning effect. Portfolios are fuller, teams are stretched thin, and attention is spread across more businesses than they were built to manage.

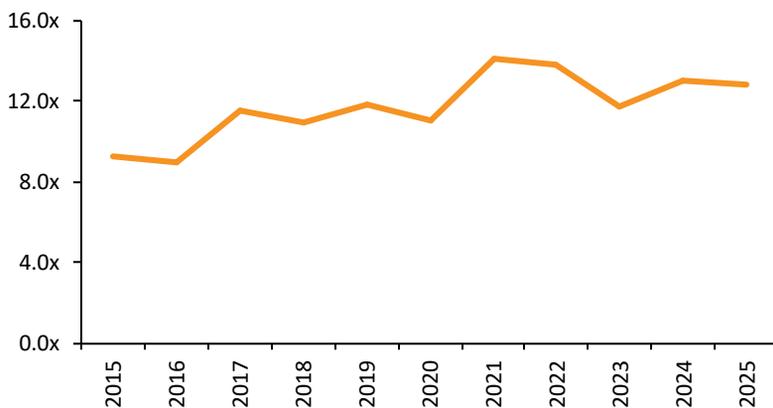
With bandwidth at a premium, firms are taking a hard look at what's in their portfolios. Premium assets are hitting the market so investors can return capital and show strong returns, while companies with challenged financial performance are taking up substantial bandwidth. The focus isn't just on adding value anymore. It's on rebalancing the portfolio.

Explore the data behind these trends in our latest market coverage.

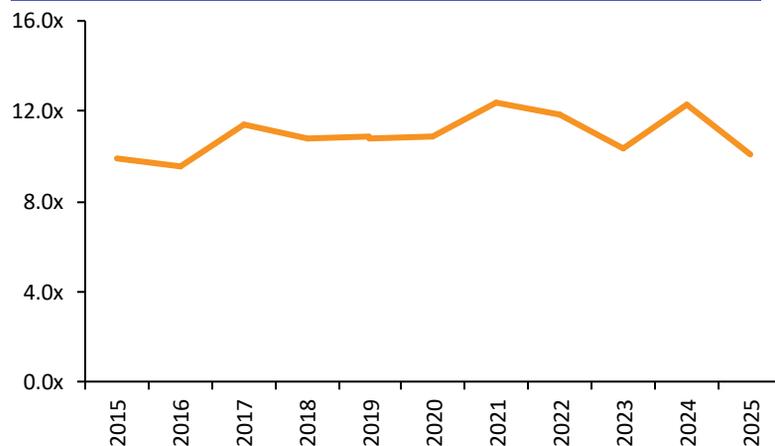


MARKET INDICATORS

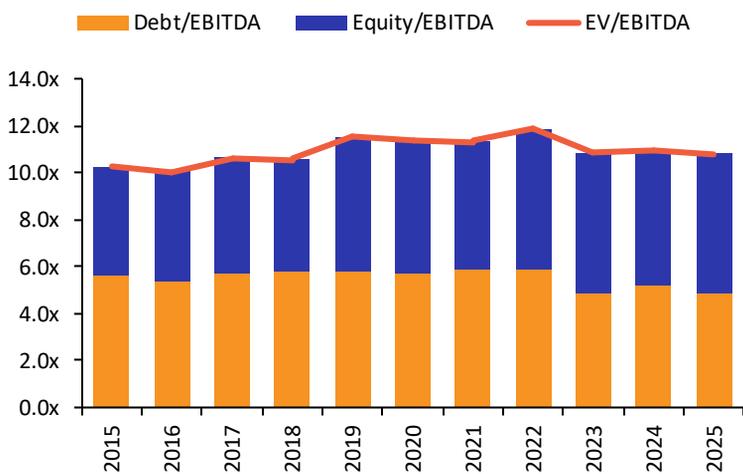
MEDIAN US PE BUYOUT EV/EBITDA MULTIPLES



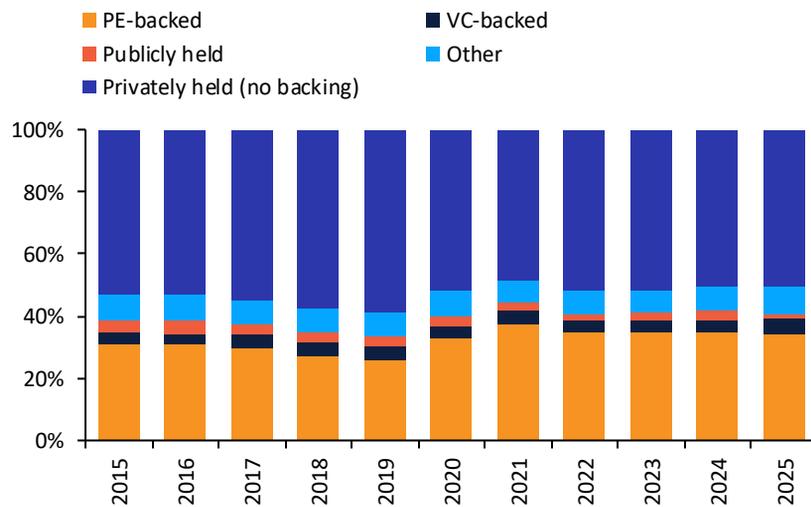
GLOBAL PE BUYOUT EV/EBITDA MULTIPLES



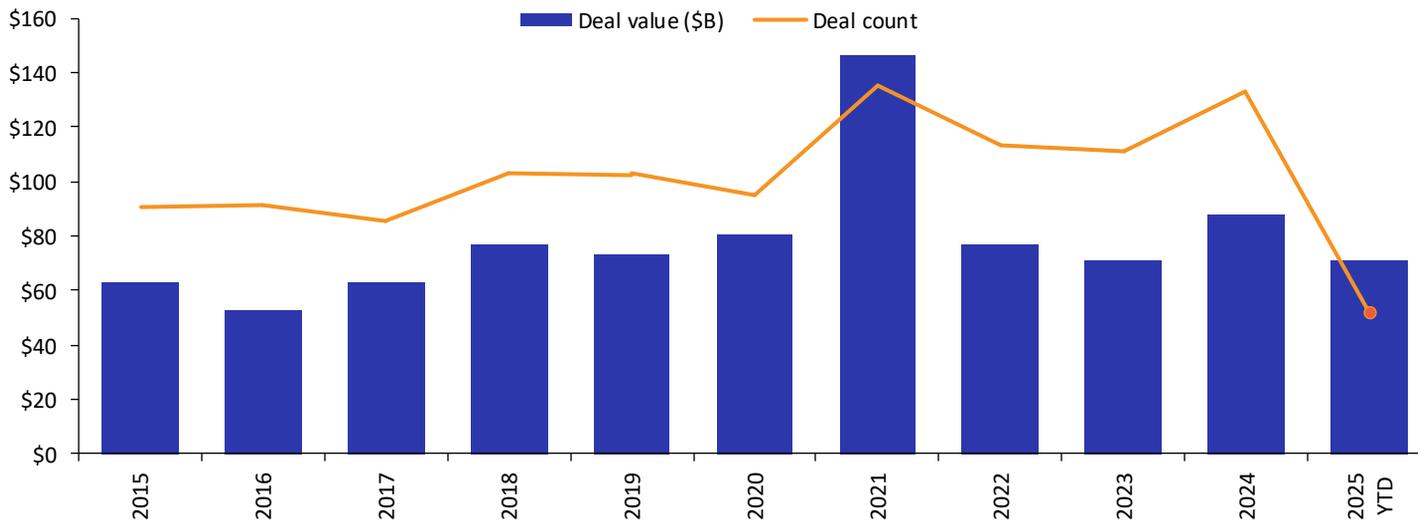
MULTIPLES ON BSL-FUNDED DEALS



US PE DEAL COUNT BY BACKING TYPE

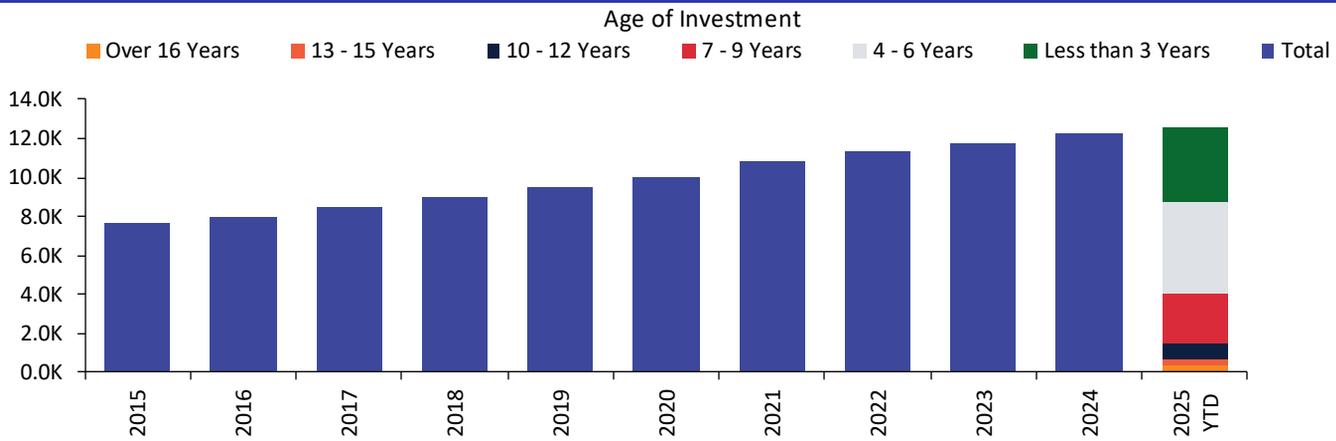


US PE CARVEOUT DEALS

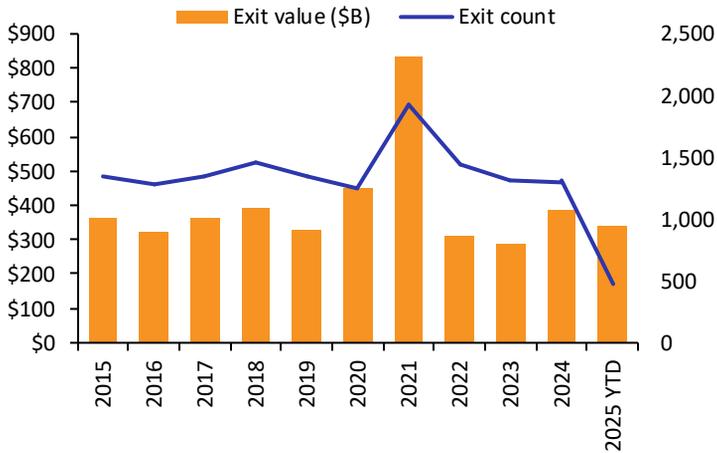


MARKET INDICATORS

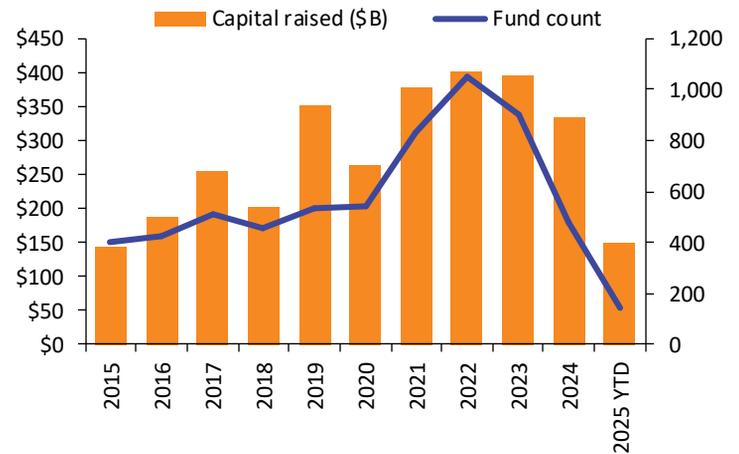
PE-BACKED COMPANY INVENTORY BY DEAL YEAR



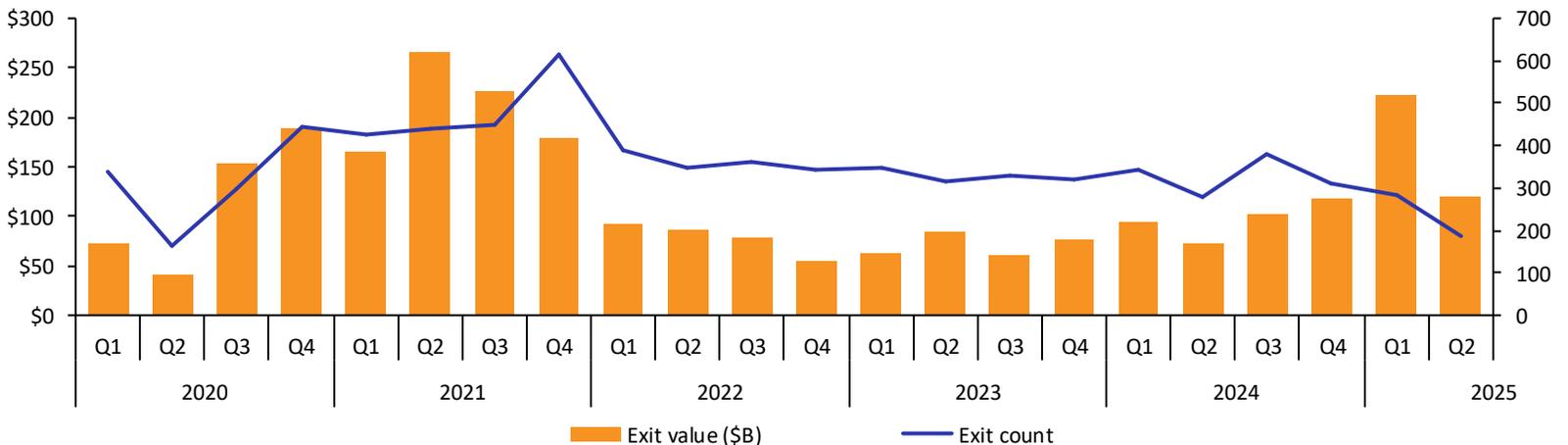
US PE EXIT ACTIVITY



PE FUNDRAISING ACTIVITY



PE-BACKED COMPANY EXIT BY QUARTER



Source: Pitch Book as of trading on June 31, 2025*
 Past performance is no guarantee of future results
 Securities offered through Hollister Associates, LLC. Member FINRA, SIPC. G2 Capital Advisors, LLC and Hollister Associates, LLC are separate and unaffiliated entities.

FEATURED G2 PROJECTS

Deal flow may be down, but G2 is still getting it done. We're actively running sell-side processes across all our core sectors — and closing them. From active engagements to recently completed transactions, we're helping clients navigate complexity, unlock value, and drive toward successful outcomes.

Industrials & Manufacturing



INTERNATIONAL WIRE

a portfolio company of



OLYMPUS PARTNERS | ATLAS HOLDINGS

has acquired



Hc Hussey Copper

a portfolio company of



KPS CAPITAL PARTNERS, LP

Buy-Side

About the Mandate:

G2 served as the exclusive buy-side advisor to International Wire which acquired Hussey Copper

Technology & Business Services



Parker Young Construction
DISASTER REPAIR SPECIALIST

a portfolio company of



PNC MEZZANINE CAPITAL

has been acquired by



COMPASS GROUP EQUITY PARTNERS

Sell-Side

About the Mandate:

G2 served as the exclusive sell-side advisor to Parker Young which was acquired by Compass Group Equity Partners

Transportation & Logistics

Project Bravo

Sell-Side

About the Mandate:

G2 is managing the sale of a sponsor-backed national logistics platform business with deep expertise in marketing material distribution and palletized consolidation

Technology & Business Services

Project BlueSky

Sell-Side

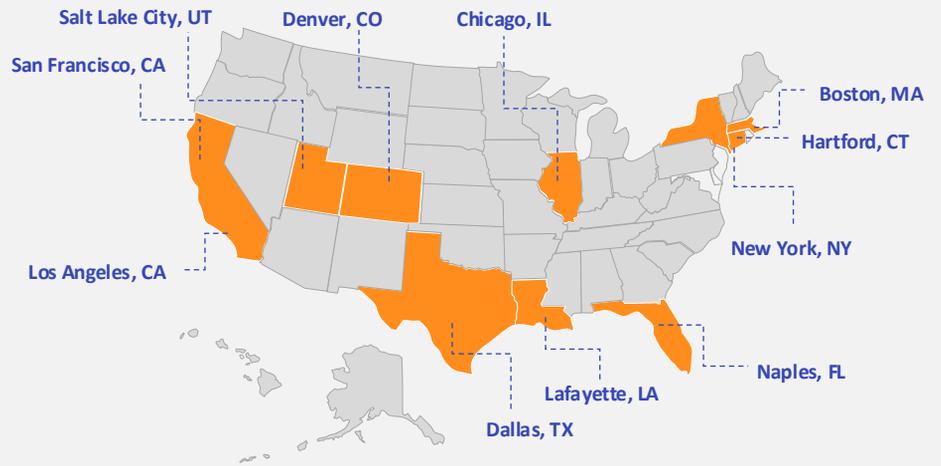
About the Mandate:

G2 served as the exclusive sell-side advisor to a facility cleaning services company which was acquired by a sponsor-backed strategic partner, which became the base for a new platform

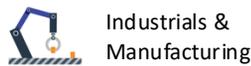
FIRM OVERVIEW

Overview:

- 600+ mandates in 15 years
- \$5.5B+ total executed transaction value
- Extensive industry experience
- Robust strategic and sponsor relationships
- Active touchpoints with logical sellers and buyers



Sector Expertise:



Industrials & Manufacturing

I&M Focus Sectors:

- Niche Manufacturing
- Industrial Services
- Building Products
- Metals & Materials
- Containers & Packaging



Transportation & Logistics

T&L Focus Sectors:

- Asset-Based Transportation
- Final Mile Delivery
- Freight Brokerage
- Warehouse & Distribution
- International Logistics



Technology & Business Services

TBS Focus Sectors:

- IT Services & Cloud Solutions
- Outsourced Business Services
- Facility Services
- Tech-Enabled Services & Software



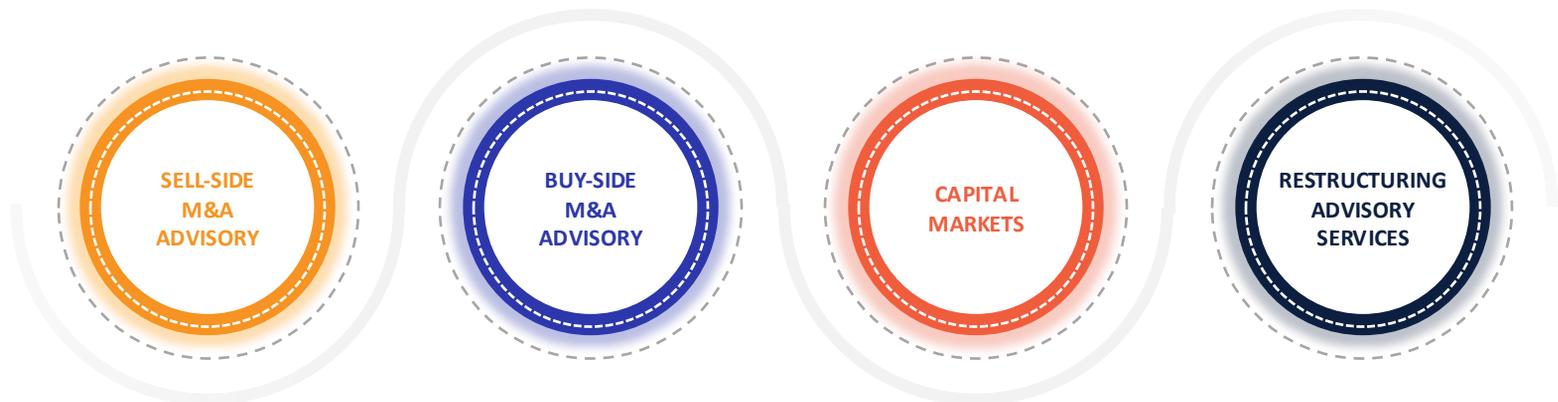
Consumer & Retail

C&R Focus Sectors:

- Multi-Unit Consumer
- Food & Beverage
- Health & Wellness
- Consumer Goods

A Multi-faceted Platform:

Focused on crafting bespoke operational and financial advisory solutions for our corporate and investor clients. G2 works with clients across a range of situations.



Connect With Our Team:



Andrew Keleher
Managing Director
akeleher@g2cap.com
860.748.6480



Dan Almon
Director
dalmon@g2cap.com
303.547.8267



Bridget McGillicuddy
Senior Associate
bmcgillicuddy@g2cap.com
781.540.9085