



2024 LENDING INSIGHTS FOR DEALMAKERS

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FLIGHT TO QUALITY

As deal volume picks up, lenders will continue to scrutinize underwriting standards, resulting in top deals courting more competition.



HEALTHY LENDER APPETITES



All lenders are eager to invest, but many are stalled by underwriting scrutiny. The lower middle market is the exception, as activity remains robust.





INVENTIVE SOLUTIONS

Junior capital. Mezzanine financing. PIK notes. Lenders are exploring a range of inventive solutions to fund increasingly complex deals.





With the looming maturity wall likely coming into focus in 2024, lenders may start forcing refinancing activity on portfolio companies.





CAUTIOUS OPTIMISM

Stabilized and potentially reduced interest rates are reinvigorating banks' interest in the market, though they will proceed with caution.

